



# Remarkable Results

With Ian Altman  
and Chris Yoko

# Outline

- I. How to ask questions (use screenshots), answer a poll
- II. Goals of the conversation
- III. Chat highlights
- IV. Next time: Register here
- V. Resources

# How to Ask Questions via Chat

1. Click the “Chat” icon:



2. Select Yoko-Lauren or Yoko-Julia.

3. Type the message you want and press **Enter** to send.

4. We'll layer in your questions as we go!



# Introductions



## Chris Yoko

Chief Executive Officer

- ✓ Over 85,000,000 People Positively Impacted
- ✓ Top 1% Employee Engagement (OfficeVibe)
- ✓ Has Also Used Powerpoint

**Inc.**

The Washington Post



Bloomberg

smart CEO

**BBC**

Reader's  
Digest

# Introductions



## Ian Altman

Best Selling Author/Business Growth Advisor

- ✓ Keynote speaker and author on integrity-based business growth.
- ✓ Grown his businesses from start-ups to a value of more than \$1B.
- ✓ Podcaster, writer for Inc.com and Forbes.com.

CLIENTS  
INCLUDE:



ThermoFisher  
SCIENTIFIC

teradata.



Bell

Medtronic



AS SEEN IN:

Forbes



Johnson & Johnson



sodexo\*



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Inc.

# Same Side Selling Resources

Want to learn more about us?

Go to **SameSideSellingAcademy.com/YokoWebinar**

Then use the code **YOKO1** for your very own preview!

# Follow Ian Altman



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/grow-my-revenue-llc



@IanAltman

For more...



[www.YokoCo.com](http://www.YokoCo.com)



[questions@yokoco.com](mailto:questions@yokoco.com)



**Next time: Thursday, April 30 at 1:00 PM EST**



## **Heinan Landa**

Founder - Optimal Networks, Inc

Heinan founded Optimal Networks, Inc and ensured their corporate culture was fun, supportive, and centered around providing the best service possible for their clients.

**To Register, visit:**

[www.YokoCo.com/Webinar](http://www.YokoCo.com/Webinar)

↳ 4/30 > CO.

Remarkable Results Webinar

**See you next time!**